

Comparative analysis of the food and nutrients demand in developing countries: The case of main vegetable products in South Asian countries

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Abstract: Being the most populous countries of South Asia, India, Pakistan and Bangladesh together represent about 37% of the world total undernourished population. In the article, there are calculated the expenditure elasticities and the own and cross non-compensated price elasticities of main vegetable products of these countries by using the LA-AIDS model. There are used the elasticity estimates to decompose the recent demand fluctuations into price effect, income effect and population effect for each country. Then the ways for the government to improve the protein and energy intake after calculating the vegetable protein and calories elasticities are compared. Wheat and rice in these countries are relatively price inelastic. For these three countries, the population development (as well as the revenue for India and Bangladesh) appears to be the most important and regular cause of the augmentation of demand for vegetable products. A combination of income and price policies may be more effective in influencing the consumption pattern. The government should aim at improving the income level of most vulnerable consumers (low income group) in these countries.

Key words: amelioration, expenditure elasticities, LA/AIDS, price elasticities, protein and calorie intake, vegetal food consumption

Demand for food is a field that has encouraged much activity in economic research and has a long history within the economics profession. At least, ever since Malthus (1798), there has been a recurring focus on the availability of food. The particular concern of Malthus was that the growth in population would eventually produce demands for food exceeding supply. Approximately 309 million of around 850 million undernourished people in the world live in India, Pakistan and Bangladesh, according to the State of Food Insecurity in the World (SOFI 2011). Therefore, these countries are much concerned by this problem.

According to the SOFI (2011), prices of food commodities in the world markets, adjusted for inflation, declined substantially from the early 1960s to the early 2000s, when they reached a historic low. They increased slowly from 2003 to 2006 and then surged upwards from 2006 to the middle of 2008 before declining in the second half of that year. According to the UNCTAD database, in the current US dollars, world prices for main grains and oilseed products surge again in 2010 and 2011 and got their highest historical levels notably for wheat, maize and soybeans products. A number of articles analyzed the

reasons of these evolutions (Gomez 2008; Trostle 2008; Laap1990; Carrasco et al. 2012). Generally, the main reasons presented for the price inflation are the strong global growths in the average income combined with the rising population, which has increased the demand for food, particularly in developing countries, over the last decades. Other factors that have added to the global food commodity price increase include, at the structural level, the declining value of the local currency compared to the US dollar, the rising energy prices, the diminution of research in the agricultural field, the development of bio fuels and some more conjectural reasons: the drop of some crops productions due to the climatic problems, interventions of some governments to control imports or exports, speculation in the world markets. Some studies emphasize more precisely on the local conditions and interrelationships between the world and the South Asian markets evolution (Carrasco et al. 2012; World Bank South Asian region 2010).

The prevailing source of the insufficient food consumption in developing countries is the lack of access due to the low income (World Bank 1981), although it is not the only cause according to the SOFI (1999). Therefore, the effect of income and price on the de-

mand for food in developing countries has been the focus of many studies; see e.g. (Mellor 1983; Behrman and Deolalikar 1987; Alderman 1988).

In this paper, our objective is to analyse the vegetable food consumption pattern and its response to the changes in expenditures and prices for Pakistan, India and Bangladesh, which share a colonial past and are currently the low or middle income level countries at different stages of economic development. The calculation of expenditure and prices elasticities matrices for vegetable products is a stage in our project to estimate both the animal and vegetable products demands with a two stage budgeting method and put them in relation with the supply elasticities that we have already calculated (Yaseen et al. 2011a, b). So we would be able to construct a partial equilibrium model for each country and make scenarios for 2020.

There exists some data on the matrix demand elasticities for these countries in the literature but they are generally badly documented (Food and Agricultural Policy Research Institute) or old, they took both vegetable and animal products (and some non-food products) or they are calculated for a specific year using the panel data. So we decided to use the time series data to calculate elasticities and their decomposition into the rice effect as well as the income effect. For attaining this objective, we had to do some approximations, notably because the retail prices are generally not present in the international databases.

This kind of results (elasticities) is essential to estimate the future demand of agricultural products to attain food security in these countries. This study is an attempt towards this direction, with the focus on the estimation of the demand parameters of major vegetable food commodities. A better understanding of demand elasticities helps to predict the future demand of food products under different scenarios of prices and income and could prove worthy for the policy planners on important policy decisions.

METHODOLOGY

We used the linear approximation version of the AIDS model (proposed by Deaton and Muellbauer 1980a, b) called the LA/AIDS employed by Alderman (1988), based on a particular form of the cost function (or expense) belonging to the class “Price Independent

Generalized Logarithm” (Holt and Goodwin 2009). Following the classical method, we have estimated the $n - 1$ share equations $s_i = p_i \times \frac{x_i}{M}$ of the n products for utility maximizing agents (Holt and Goodwin 2009):

$$s_i = \alpha_i + \sum_{j=1}^n \gamma_{ij} \ln p_j + \beta_i \ln \frac{M}{P} \quad i = 1, 2, \dots, n-1 \quad j = 1, 2, \dots, n \quad (1)$$

where p_j is the price for each product, M the total expense per capita for the products taken into account and P is a price index defined by

$$\ln P = \sum_{j=1}^n s_j \times \ln p_j \quad (2)$$

The linear homogeneity of cost function, the symmetry of the second-order derivatives, and adding up across the share equations implies the following set of restrictions:

$$\sum_{i=1}^n \alpha_i = 1, \sum_{i=1}^n \gamma_{ij} = \sum_{j=1}^n \gamma_{ij} = 0, \sum_{i=1}^n \beta_i = 0 \quad \gamma_{ij} = \gamma_{ji} \quad (3)$$

The elasticities are calculated by the following expressions where $\bar{s}_i$ and $\bar{s}_j$ are the mean of the share on the whole period of the estimation:

(1) for the Marshallian¹ (or uncompensated) elasticity of the product i consumption relative to the price of the product j :

$$\text{Marshallian elasticity} = E_{ij}^M = -\delta_{ij} + \frac{\gamma_{ij}}{\bar{s}_i} - \beta_i \frac{\bar{s}_j}{\bar{s}_i} \quad (4)$$

Where δ_{ij} is the Kronecker delta term (that is 1 when $i = j$ or 0 when $i \neq j$)

(2) for the expenditure elasticity of the product i consumption

$$\text{Revenue elasticity} = E_i^R = 1 + \frac{\beta_i}{\bar{s}_i} \quad (5)$$

From the calculated elasticities for the different vegetal products, it is also possible to calculate the different elasticities for different nutrients (N = protein or calorie) demands relative to the price of the product j :

¹The Marshallian demand function simply shows the relationship between the price of a good and the quantity demanded of it. The Hicksian demand function shows the relationship between the price of a good and the quantity demanded of it assuming that the prices of other goods and our level of utility remain constant.

$$E_j^N = \sum_{i=1}^n (q_i \times X_i/Q) \times \partial \ln X_i / \partial \ln p_j \quad (6)$$

where q_i is the content in the considered nutrient in the product i (in grams of protein or calories per 1 gram of product), x_i is the amount of the product i consumed per capita and per day and Q is the amount of protein (or calories) given by all vegetable foods, including those not taken here.

With $r_i = q_i \times x_i/Q$, that is the share of the total vegetable proteins (or vegetable calories) given by the product i , we have

$$E_j^N = \sum_{i=1}^n r_i \times E_{ij} \quad (7)$$

E_{ij} is the Hicksian or Marshallian elasticity of the i^{th} product relative to the price of j^{th} product. The same calculations can be made for the nutrient revenue elasticities:

$$ER^N = \sum_{i=1}^n r_i \times E_i^R \quad (8)$$

where E_i^R is the revenue elasticity of the product i .

The data (consumption and price) used in the LA/AIDS model for the three countries are taken from the FAOSTAT database. Regarding the food taken into account, we selected seven product families, including three individual products (rice, wheat, maize), two products together (millet/sorghum) and three families of products (pulses, sugar and sweeteners, vegetable oils). Concerning prices, the database provides only the producer prices for rice, wheat, millet/sorghum, sugar cane, and pulses. We had the effective retail prices data of these all products for some years so we used a corrective multiplicative factor to apply

to each series of producer prices such that the mean for the available years of the retail price is equal to the mean of the “corrected producer price”. We made some more estimations and approximations concerning sugar, vegetable oils and millet/sorghum².

It is important to notice that due to the linearity in prices of the share equations defined in the Equation (6), the fact to use producer prices instead of consumer prices has no influence on the prices and expenditures elasticities as far as those two set of prices evolve in parallel. This is an important not demonstrated hypothesis 3, but it is necessary to perform the estimations in time series. The LA/AIDS model estimated a system of six (or five) equations with seven (or six) products for each country (in each case wheat has been removed from the system). The FIML (Full Information Maximum Likelihood) method ensures that the coefficients of the equations are independent of the equation which is not taken into account. The coefficients of this excluded equation are estimated by taking into account the fact that the sum of the share of expenditure for all the products is equal to one.

It is conventional to introduce some “dummy variables” that are intended to counteract the problems (economic events unrelated to changes in prices and expenditures, and even the presence of some unreliable data or outliers)⁴. The lack of reliable data is a major problem in econometric research concerning the less-developed countries, as the time series analysis requires consistent data for a reasonable time span, which often is not available for these countries.

Analysis of main results

The results of the estimations for three counties are indicated in Tables 1 to 5.

²For sugar, the producer price was not available in the FAOSTAT, so we selected the price of sugarcane divided by 0.08 (the average yield of 8% sugar in sugar cane according to the Pakistan Sugar Mills Association). For vegetable oils, the FAOSTAT does not provide any price. Given the growing importance of the palm oil, the price for this product was calculated, based on the FAOSTAT data of foreign trade, the unit values of imports (imports in value divided by imports in quantity). Where possible, we performed the same calculations for the imports of soybean and rapeseed oils. These values are only available for some years, so we calculated regression equations of the price for each of these oils based on that of the palm oil and supplemented the missing price data with the equations. We calculated the weighted average unit values of these three products and then converted them into the local currency. For the category millet/sorghum, the price was taken as the average price of each product weighted by the respective share of consumption of these products in the total consumption of both products.

³However, where data is available, we can observe a high correlation coefficient between the retail and producer prices, and a graphically simultaneous evolution, mainly for the crops but also to some extent for sugar and vegetal oils.

⁴However, despite the presence of these variables, the mainstreaming of seven product families for India and Bangladesh led to non-significant results (in statistical terms), or inconsistent in terms of elasticities, so the family “pulses” has been removed from the system.

Table 1. Coefficients of shares equations for Pakistan, India and Bangladesh

	Rice			Maize			Millet/sorghum			Sugar			Vegetal oils			Dry bean		
	Pakistan	India	Bangla- desh	Pakistan	India	Bangla- desh	Pakistan	India	Bangla- desh	Pakistan	India	Bangla- desh	Pakistan	India	Bangla- desh	Pakistan	India	Bangla- desh
Constant	0.46*** (0.18)	0.97*** (0.33)	1.08** (0.42)	0.08 (0.07)	-0.02 (0.07)	0.01 (0.03)	0.29*** (0.06)	-0.15 (0.21)	0.02 (0.01)	-0.44* (0.25)	0.54*** (0.18)	0.06 (0.15)	-1.2*** (0.30)	0.18 (0.14)	-0.11 (0.2)	0.58*** (0.18)		
Rice	0.09*** (0.02)	0.26*** (0.02)	0.11*** (0.02)	-0.007 (0.005)	-0.005 (0.003)	-0.001 (0.002)	-0.001 (0.004)	-0.008 (0.01)	-0.001* (0.001)	0.007 (0.01)	-0.05*** (0.009)	-0.02*** (0.008)	-0.01 (0.01)	-0.05*** (0.007)	-0.02*** (0.01)	-0.007 (0.01)		
Maize	-0.008 (-0.006)	-0.06** (-0.03)	-0.001 (-0.002)	0.01*** (0.005)	0.01** (0.005)	0.0002 (0.001)	-0.003 (0.002)	-0.02* (0.01)	0.0004 (0.0003)	-0.0003 (0.01)	-0.01 (0.01)	-0.0003 (0.002)	-0.004 (0.002)	-0.001 (0.01)	-0.00006 (-0.0001)	-0.008 (0.006)		
Millet/ sorghum	-0.001 (-0.004)	-0.02 (-0.01)	-0.002* (-0.001)	-0.003 (0.002)	-0.001 (0.002)	0.0005 (0.0003)	0.01*** (0.002)	0.05*** (0.008)	-0.0007 (0.001)	0.01** (0.003)	0.003 (0.007)	-0.001* (0.001)	0.001 (0.003)	-0.01* (0.005)	0.0001 (-0.0004)	-0.01** (-0.004)		
Sugar	0.007 (-0.01)	-0.06*** (-0.01)	-0.02*** (-0.008)	-0.0003 (0.006)	-0.008** (0.003)	-0.0003 (0.002)	0.01** (0.004)	-0.008 (0.008)	-0.001* (0.001)	0.04*** (0.02)	0.10*** (0.007)	0.04*** (0.007)	-0.06*** (0.02)	-0.01** (0.005)	-0.0007 (-0.0005)	0.001 (-0.01)		
Vegetable oils	-0.01 (-0.01)	-0.04*** (-0.01)	-0.02** (-0.009)	-0.004 (0.003)	-0.004 (0.002)	-0.00006 (0.001)	0.001 (0.003)	-0.0001 (0.007)	0.0002 (0.0005)	-0.06*** (0.01)	-0.02*** (0.007)	-0.0007 (-0.004)	0.10*** (0.01)	0.08*** (0.005)	0.02*** (-0.006)	0.002 (-0.007)		
Wheat	-0.07 (0.01)	-0.08*** (0.03)	-0.06*** (0.07)	0.01 (0.007)	-0.005 (0.005)	0.0005 (0.002)	-0.01** (0.004)	-0.04*** (0.02)	0.003* (0.002)	-0.01 (0.01)	-0.03* (0.01)	-0.02** (0.007)	-0.02** (0.01)	0.014 (0.01)	0.001 (-0.007)	-0.03*** (-0.01)		
Dry beans ¹	-0.007 (0.01)			-0.01 (0.006)			-0.009** (0.004)			0.001 (0.01)			0.001 (0.007)			0.05*** (0.01)		
Lag (1)	0.37*** (0.07)	-0.1 (0.06)	0.04 (0.10)	0.39*** (0.12)	-0.06 (0.15)	1.24*** (0.07)	0.15* (0.08)	0.05 (0.07)	0.56*** (0.14)	0.24*** (0.08)	-0.15*** (0.05)	0.50*** (0.08)	0.02 (0.007)	0.09** (0.038)	0.19* (0.11)	0.2** (0.07)		
Log (expenditure)	-0.08 (0.03)	-0.08 (0.06)	-0.04 (0.07)	-0.01 (0.01)	0.01 (0.01)	-0.002 (0.007)	0.06*** (0.01)	0.05 (0.03)	-0.003 (0.002)	0.13** (0.05)	-0.07** (0.03)	-0.01 (0.03)	0.25*** (0.06)	-0.04 (0.02)	0.02 (0.03)	-0.11*** (0.03)		
R ²	0.87	0.93	0.7	0.73	0.89	0.93	0.85	0.88	0.6	0.66	0.92	0.7	0.85	0.93	0.74	0.86		
R ² adjust	0.83	0.9	0.6	0.65	0.85	0.91	0.8	0.83	0.5	0.56	0.89	0.58	0.8	0.90	0.66	0.81		
DW	1.12	1.30	1.72	1.97	1.43	1.49	0.71	1.41	2.2	1.04	1.04	1.7	0.81	0.77	2.04	1.61		

DW = Durbin-Watson; (*), (**) and (***) represent the level of significance at 10%, 5% and 1%

¹dry beans are used as a *synonym* of pulses

Source: our estimation

Table 1 shows the coefficients of the six (or five) equations of the LA/AIDS model for Pakistan, India and Bangladesh, respectively. We also introduced a lagged variable to correct the autocorrelations between the years. The significances of different parameters at the probability levels of 10%, 5% and 1% are indicated on this table by one star (*), two stars (**) and three stars (***), respectively.

Considering the R^2 adjusted values and the significance of main coefficients, our results are satisfactory. Concerning the Durbin-Watson, the values are generally near to 2 and always superior to 1.1 except for millet/sorghum for Pakistan as well as vegetable oil for Pakistan and India.

The coefficients of the lagged expenditure share appearing in Table 1 are generally significant and important, which indicated high “memory effects”,

that is the food consumption in year t is influenced by the consumption during the preceding years. When the coefficient of the lagged variable in the share equation is positive, the long term elasticities are greater than the short term elasticities (this is generally the case and the multiplicative coefficient can be important).

The expenditure elasticities are indicated in Table 2. They are generally positive (normal goods) and the higher values are for sugar in Pakistan (2.11), for wheat in India (2.15) and Bangladesh (1.48). These clearly indicate that, when the revenues (expenses for vegetal food products) increase, the Indian and Bangladeshi people consume first more wheat (which is an appreciated cereal allowing a diversification from rice) and more vegetable oils, sugar and rice, but less subsistence food such as maize and millet/

Table 2: The expenditure and the Marshallian elasticities

		Expenditure share (%)	Expenditure elasticity rice	Marshallian elasticities						
				rice	pulses	maize	millet/sorghum	sugar	vegetable oil	wheat
Rice	India	0.5	0.72	−0.32		−0.01	−0.02	−0.09	−0.09	−0.18
	Pakistan	0.15	0.163	−0.06	0.01	−0.05	0.01	0.20	0.10	−0.37
	Bangladesh	0.83	0.94	−0.82		−0.001	−0.002	−0.03	−0.03	−0.062
Pulses	India									
	Pakistan	0.1	−0.15	0.04	−0.33	−0.05	−0.07	0.18	0.30	0.10
	Bangladesh									
Maize	India	0.03	0.28	−0.07		−0.11	0.03	−0.23	−0.11	0.21
	Pakistan	0.04	0.63	−0.28	−0.28	−0.47	−0.09	0.04	−0.09	0.54
	Bangladesh	0.003	0.40	0.14		−0.94	0.15	0.04	0.007	0.20
Millet/sorghum	India	0.08	0.42	0.01		0.01	−0.19	0.04	−0.07	−0.22
	Pakistan	0.02	−2.08	0.28	−0.19	−0.06	−0.34	0.97	0.77	0.67
	Bangladesh	0.002	−0.91	0.73		0.26	−1.35	−0.49	0.15	1.63
Sugar	India	0.07	0.51	−0.17		−0.04	0.013	−0.23	−0.051	−0.02
	Pakistan	0.1	2.11	−0.04	−0.08	−0.02	0.04	−0.84	−0.61	−0.30
	Bangladesh	0.03	0.82	−0.33		0.001	−0.02	−0.19	−0.01	−0.28
Vegetable oils	India	0.1	1.11	−0.52		−0.04	−0.09	−0.15	−0.23	−0.07
	Pakistan	0.13	1.83	−0.15	−0.10	−0.05	−0.02	−0.45	−0.80	−0.54
	Bangladesh	0.04	1.48	−0.94		−0.003	0.002	−0.04	−0.46	−0.02
Wheat	India	0.24	2.14	−1.00		−0.02	−0.19	−0.25	−0.16	−0.52
	Pakistan	0.5	0.68	−0.15	−0.05	0.03	−0.018	0.06	−0.002	−0.55
	Bangladesh	0.09	1.48	−1.05		0.004	0.03	−0.22	−0.01	−0.24

Source: our estimations

sorghum. Millet/sorghum and pulses are the “inferior good” in Pakistan (elasticities -2.09 and -0.15). This could be explained by the fact that in these countries, more population lives in rural areas and when the expenditure increases, then the rural people preferred to buy animal products as the protein source, while all the vegetable products are normal goods in India.

Elasticities are important parameters widely used in empirical works with agricultural models. In the general literature, all results available are calculated

globally for the vegetable and animal products (sometimes also for the non-food products), so the comparisons of values for the price (the share for each product is very different) and revenue (it refers to only vegetable food expense in our estimation and to the whole expense in other studies) elasticities are not pertinent.

The Table 2 also expresses the Marshallian elasticities for seven (or six) products (rice, maize, millet/sorghum, sugar, vegetal oil, wheat and pulses) of India,

Table 3. Protein and caloric intakes in 2007 for Pakistan, India and Bangladesh

	PROTEINS								
	Pakistan			India			Bangladesh		
	g/capita/day	repartition (%)		g/capita/day	repartition (%)		g/capita/day	repartition (%)	
Total proteins	59.2	100.00		57.4	100.00		50.5	100.00	
Animal products	23.5	39.70		10.2	17.80		7.8	15.40	
Vegetable products	35.7	60.30	100.00	47.2	82.20	100.00	47.2	93.50	100.00
Seven main vegetal products	31.9	54.00	89.40	40.6	70.70	86.00	38.2	75.60	80.90
Wheat	22.00	61.60		15.00	31.80		3.7	7.80	
Rice (milled equivalent)	2.8	7.80		13.2	28.00		29.9	63.30	
Maize	1.8	5.0		1.2	2.50		1.7	3.60	
Millet/sorghum	0.4	1.1		3.8	8.10		0.0	0.00	
Sugar (total)	0.1	0.3		0.1	0.20		0.1	0.20	
Pulses (total))	4.7	13.2		7.3	15.50		2.8	5.90	
Vegetable oils (total))	0.1	0.3		0.00	0.00		0.0	0.00	
	CALORIES								
	Pakistan			India			Bangladesh		
	kcal/capita/day	repartition (%)		kcal/capita/day	repartition (%)		kcal/capita/day	repartition (%)	
Total calories	2 293.00	100.00		2 352.00	100.00		2 281.00	100.00	
Animal products	468.00	20.40		197.00	8.40		83.00	96.40	
Vegetable products	1 825.00	79.60	100.00	2 155.00	91.60	100.00	2 198.00	3.60	100.00
Seven main vegetable products	1 658.00	72.30	90.80	1910.00	81.20	88.60	2 055.00	90.10	93.50
Wheat	843.00	46.20		514.00	23.90		126.00	5.70	
Rice (milled equivalent)	148.00	8.10		703.00	32.60		1 591.00	72.40	
Maize	65.00	3.60		47.00	2.20		62.00	2.80	
Millet/sorghum	15.00	0.80		131.00	6.10		1.00	0.00	
Sugar (total)	262.00	14.40		193.00	9.00		79.00	3.60	
Pulses (total)	77.00	4.20		122.00	5.70		45.00	2.00	
Vegetable oils (total)	248.00	13.60		200.00	9.30		151.00	6.90	

Source: calculation from the FAOSTAT

Pakistan and Bangladesh, respectively. Confirming to what was expected; the signs of direct price elasticities are always negative. The mean shares are also indicated in Table 2. Concerning the Marshallian own price demand elasticities in India, we observe that the absolute value is the highest for wheat (0.52), followed by rice (0.32), vegetal oil (0.25), sugar (0.24), millet/sorghum (0.19) and maize (0.11). This indicates that, when the expense for the vegetable food products is constant, people react highly and quickly to price changes for these two basis food products (wheat and rice). The Indian consumer is less reactive to the price of millet/sorghum and maize, which are more consumed on the farms. For Pakistan, the highest absolute value is for sugar (0.85), vegetable oil (0.80), wheat (0.55), maize (0.47), then millet/sorghum (0.35), pulses (0.33) and rice (0.10). These figures show that the Pakistan consumers react highly to price changes mainly for wheat, vegetal oils and rice, but also for other products. For Bangladesh, the highest absolute value is for millet/sorghum (1.35), maize (0.94), rice (0.82), vegetable oil (0.47), pulses (0.33), wheat (0.24) and sugar (0.19).

Therefore, our results are different for each country, but rice, maize and wheat are price inelastic products in all countries (the level inferior to 1). The seven vegetable products taken into account in our analysis

represent an important share of the total protein and caloric intakes in the three countries (Table 3). Table 3 represents that wheat and rice are the major sources of protein and calories in these countries among all products analyzed here.

The demand elasticities allow us to determine the effects of different variables (demography, revenue, prices) on the evolution of consumption of these products (Table 4) during the crucial period 2006 to 2008 compared to the preceding years.

The main vegetable food products prices increased rapidly during the years 2006 to 2008, which was manifested by the fact that the consumer price index (CPI) by the World Bank dataset increased during these years by 31.3%, 25.5% and 18% in Pakistan, Bangladesh and India, respectively. In this period, the current gross domestic product increased, in the local currency units (LCU) by 47.8% in Pakistan (12.8% in constant LCU), 37.5 in Bangladesh (15.8% in constant LCU) and 46.8% (22.5% in constant LCU) in India. Using the calculated elasticities matrices presented previously, we can explain the most important evolutions of the total consumption of main vegetable foods in these countries during this period (2002–2005 and 2006–2008) and to decompose them for each country in four effects; (1) the population effect, (2) the expenditure effect (more

Table 4. Decomposition of the recent demand development into the price, revenue and population effects (between 2002–2005 and 2006–2008) in %

		Real development	Total effect	Residual (or unexplained)	Population effect	Expenditure effect	Price substitution effect	Price increase effect	Total price effect
		1	2 = 4 + 5 + 6 + 7	3 = 1 – 2	4	5	6	7	8 = 6 + 7
Pakistan	rice	14.07	8.2	5.87	5.51	–0.73	2.89	0.53	3.42
	pulses	5.47	7.11	–1.64	5.51	0.68	1.42	–0.49	0.93
	sugar	6.54	6.12	0.42	5.51	–8.2	2.87	5.95	8.81
	vegoils	15.59	–0.44	16.03	5.51	–9.46	–3.35	6.86	3.51
	wheat	4.34	5.48	–1.14	5.51	–3.06	0.82	2.22	3.04
India	rice	6.49	5.89	0.59	4.54	9.36	–0.16	–7.85	–8.01
	sugar	4.58	9.67	–5.09	4.54	6.62	4.06	–5.55	–1.49
	vegoils	13.43	9.79	3.65	4.54	14.39	2.92	–12.07	–9.14
	wheat	–1.24	3.84	–5.08	4.54	27.8	–5.19	–23.31	–28.5
Bangladesh	rice	2.04	1.41	0.63	3.86	6.01	–0.23	–8.23	–8.46
	sugar	11.3	4.3	7.00	3.86	5.25	2.38	–7.19	–4.81
	vegoils	–1.12	–1.25	0.13	3.86	9.41	–1.63	–12.89	–14.51
	wheat	–20.92	1.12	–22.04	3.86	9.45	0.75	–12.95	–12.19

Source: our estimations

Table 5. Costs of improving the nutrients intakes

Subsidy on one product	Consumption of each crop	Price	Expenditure on each crop	Subsidy (1% of each crop expenditure)	Protein elasticity	Calorie elasticity	Protein effect g/head/day	Caloric effect 8 = vegetable calories × 6	Cost to add one gram protein	Cost to add 100 calories
	1	2	3 = 1 × 2	4 = 3 × 0.01	5	6	7 = vegetable protein × 5	8 = vegetable calories × 6	9 = 4/7	10 = 8/7
Units	kg/head/year	LCU/kg	LCU/head/year	LCU/head/year			g/head/day	Cal/head/day	LCU/head/year	LCU/head/year
Pakistan	rice	17.14	48.62	833.3	8.33	-0.013	-0.013	1.95	235.2	426.63
	pulses	5.5	198	1 088.58	10.89	0.006	-0.09	-0.49	-115.73	-2 236.06
	maize	8.24	74.12	610.91	6.11	-0.032	0.06	1.5	108.02	407.62
	mill/sorg	1.62	27	43.78	0.44	0.023	-0.01	-0.24	-48.56	-179.59
	sugar	27.65	27	746.62	7.47	-0.006	0	69.42	12 667.57	10.76
	vegoils	12.3	50.62	622.46	6.22	-0.006	0	71.38	9 162.07	8.72
	wheat	108.66	28.75	3 123.87	31.24	-0.422	9.28	266.84	3.37	11.71
India	rice	108.68	24.5	2 662.6	26.63	-0.202	2.67	165.52	9.96	16.09
	maize	5.76	16	92.1	0.92	-0.007	0.01	0.3	109.5	309.71
	mill/sorg	14.33	16	229.3	2.29	-0.034	0.13	3.39	17.53	67.71
	sugar	21.5	39.32	845.22	8.45	-0.001	0	8.92	87 581.72	94.73
	vegoils	8.27	100	826.94	8.27	-0.103	0	20.7	39.96	3.28
	wheat	51.93	16.68	866.26	8.66	-0.682	10.24	264.1	0.85	3.28
Bangladesh	rice	250.37	32	8 011.7	80.12	-0.597	17.85	1 087.48	4.49	7.37
	maize	8.98	30	269.44	2.69	-0.014	0.02	0.68	111.13	394.5
	mill/sorg	0.09	29	2.61	0.03	-0.002	0	2.35	30 646.14	203.12
	sugar	8.67	55	477.09	4.77	-0.03	0	15.46	45.54	42.81
	vegoils	5.21	135	704	7.04	-0.102	0	10.6	10.65	42.81
	wheat	14.64	31	453.82	4.54	-0.085	0.43	10.6	10.65	42.81
Subsidies on the whole vegetable food expense										
Pakistan	181.11		7 069.53	70.7	0.435	0.881	13.88	1 461.83	5.09	4.84
India	222.17		6 318.45	63.18	0.927	0.93	37.67	1 779.08	1.68	3.55
Bangladesh	290.82		1 0261.4	102.61	0.729	0.911	27.81	1 869.58	3.69	5.49

LCU = Local currency unit

Source: our estimations. 1, 2, 3.....10 are column numbers

precisely the vegetable expense based on expenditure elasticities), (3) the total price effect (based on the Marshallian elasticities), which is decomposed in two parts. As the sum by line for each product of the Marshallian elasticities is equal to the revenue elasticity (but with the inverse sign), the sum of these effects (revenue and prices) is the same if each of them is calculated with the current LCU values or is deflated by the CPI. The results are presented with the deflated values in Table 4. The total price effect can be decomposed in a “substitution effect”, which is obtained by multiplying the Hicksian matrix (not presented here) by the vector of price variations, and a “price surge” effect that is equal to the difference between the total price effect and the “substitution effect”. For evaluation of the “revenue” effect, we calculated that only a percentage of the current LCU GDP per head increase was devoted to the vegetable food expenses (56% for Pakistan, 66% for India and 82% for Bangladesh). For this calculation, only the relative variations of prices are necessary, but not the absolute values. As the model was estimated using the corrected producer prices, we gave preference to this approach, after the verification that the hierarchy of development was mainly the same for these prices in each country. We had to correct the development of wheat prices in Pakistan and Bangladesh, where the producer prices underestimated the increase in retail prices.

For Pakistan, we can consider that our model gives relatively good results for pulses, sugar and wheat with an unexplained factor of less than 1.7%. For rice, the price of which has increased two times more than that of wheat, pulse or sugar, we underestimated the observed increase in consumption per capita. It is the same situation for vegetable oils, the price of which had also much increased. We can observe generally negative effects of the “revenue” due to the fact that during this period, the expense for vegetable foods increased less than the CPI. Without this correction of the “inflation illusion”, we should have a revenue effect of 18.4% (instead of –3.1%) and a total price effect of –18.3% (instead of 3.0%) for wheat. For India and Bangladesh, we have nearly good results for the main product which is rice. For these two countries, the vegetable food expenses have increased more than the CPI, so the revenue effects are always positive. For these three countries, the population development (as well as the revenue for India and Bangladesh) appears to be the most important and regular cause of the augmentation of demand for vegetable products. From the calculated matrix of

elasticities, it is possible to calculate the elasticities for two main nutrients (proteins and calories) by using the Equations 7 and 8 (Table 5).

The result shows that these Marshallian price elasticities for each nutrient are very low. This is due to the fact that nearly all products have nearly similar composition of proteins and calories (except sugar and oils, which contain almost no protein but are richer in calories). So when the price of one product increases by 1%, the consumption of all products modifies, but the total intake of protein and calories is not much modified (except for sugar and oils mainly for Pakistan). For wheat, we have more important effects on both nutrients due to the fact that when the price alone increases, it has an important negative effect on the apparent purchasing power and the whole consumption of vegetable food products, mainly in Pakistan and India. The expenditure elasticities are more important as an increase in revenue increases the consumption of all products as well as the total protein and caloric intakes. A hypothetic subsidy of 1% on prices for each product has a limited impact on the protein and caloric intakes (colons 7 and 8 of Table 5), except for wheat in Pakistan and India, as well as rice in India and mainly in Bangladesh. It is then possible to calculate the subsidy level, which is theoretically necessary to increase the protein and caloric intake by respectively 1g/head/day and 100 Kcal/head/day.

We can see (colons 9 and 10) that the most efficient way to achieve this amelioration in nutrition is, if the government chooses to subsidize wheat in Pakistan and India as well as rice in Bangladesh. This strategy can be compared on a theoretical base with a public policy to subsidize the global whole expense concerning the vegetable food products. In this case, there is nearly no substitution between the products and it is generally less expensive than any other policy. From these data, it would be possible to calculate for each country the total cost of subsidy to aid the most vulnerable parts of the population by assuming that they have the same initial consumption per head and the same matrix of elasticities like the average consumer, which is an important hypothesis.

DISCUSSION

The seven vegetable products taken in account in our analysis represent an important share of the total protein and caloric intakes in the three countries (Table 3).

The consumption of major foods has revealed a structural shift in the dietary pattern due to the changes in tastes, the easier access, the income increase, changes in the relative price and the urbanization pattern (Radhakrishna and Ravi 1992; Kumar 1998; Murthy 2000; Kumar et al. 2011; Mukherjee et al. 2011), but still cereals occupy a central position in the dietary pattern of Pakistan, India and Bangladesh (Chatterjee et al. 2007; Mukherjee et al. 2011; Zaman 2011).

According to other studies (Mittal 2006; Chatterjee et al. 2007; Kumar et al. 2011), cereals in India are expenditure inelastic products, but in our study all products are expenditure inelastic except for wheat and edible oils. Edible oils are expenditure elastic, like the peanut oil in other study (Pan et al. 2008). This implies that as the expenditure or the income level increases, the proportion of expenditure or income on wheat and edible oils is much higher than on other products in our analysis. On the other hand, all the products in our analysis are price inelastic showing that the demand of the staple food may not be affected adversely by an increase in the food price inflation (Kumar et al. 2011).

For Pakistan, all the products taken into the analysis are price inelastic like in other studies (Bouis 1992; Haq et al. 2011). According to Haq et al. (2011), wheat is a staple food in Pakistan, therefore the price increase does not change much its consumption. Expenditure elasticities indicated that all products are normal goods except for dry beans and millet/sorghum. Rice and wheat are expenditure inelastic, which means that when the expenditure or income increases, the consumer prefers to buy other expensive item.

On the contrary, in Bangladesh all the products in our analysis are expenditure inelastic except of wheat, while edible oil is an inferior good. However, according to other studies (Ali 2002; Huq and Arshad 2010), all cereals are expenditure inelastic except of wheat. The compensated own price elasticity indicated that all food items except for millet/sorghum are price inelastic. In Bangladesh, rice represents a major part of food as the staple product, so here the price inflation does not affect its consumption like in India.

CONCLUSION

The study delineates a model to estimate the price demand elasticity of different vegetable products and

empirically applies the model to estimate the own and cross price demand elasticity of major vegetable products that cover more than 80% of the total food consumption in Pakistan, India and Bangladesh. The data used in this study are collected from the FAO database. The Marshallian elasticities and their decomposition into the price effect and income effect, as well as the expenditure elasticities have been calculated. Then different means to increase the protein and energy intake by vegetable products are analyzed after calculating the protein and caloric elasticities.

According to empirical estimations, it appears that in the three countries, the consumers are more or less responsive to price modifications; the parameters of the different share equations have generally a good significance, eventually with some dummy variables introduced to take into account some discontinuities in the data (mainly prices). The implications of our results for development policies in these countries that seek to improve the calorie and protein intake are clear. First, that income growth can alleviate the inadequate caloric intake, because as the income increases, the individuals may diversify their diet from the taste perspective as they substitute more expensive sources of calories for less expensive ones. Therefore, the government should aim at improving the income level of the most vulnerable consumers (low income group) in these countries. Second, food prices have an indirect effect on the caloric intake, so lower food prices can increase the real income via the income effect, so the food subsidy policies may have a positive role in improving the caloric intakes. The policy of subsidising wheat may be more effective in improving the food security in Pakistan, because people used to buy wheat flour even in the case of flour crisis (cosmetic shortage) when they had to buy it at a higher price (Hussain and Routray 2012). However, the government may protect the artificial shortage of wheat or sugar by protecting the bands in between the import and export parity prices, rather than the pan-territorial pricing that crowded out the private sector. In India and Bangladesh, the policy of subsidising rice may be more efficient. Edible oils in these countries also increased the food expenditure, because their major part is imported, so the government should encourage the local production to reduce the expenditures of households (Pan et al. 2008, Ali et al. 2008). This implies that a combination of income and price policies may be more effective in influencing the consumption pattern without taking into consideration the other factors.

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